Are you the right person to support SRS in a critical growth phase?

Educations.com Media Group (EMG) operates market leading e-services for finding education and corporate training. Our websites are used by more than 2 million people every month, and the number of visitors is growing rapidly. Today we have a local presence in Sweden, Norway, Denmark, Finland, Germany, Netherlands, UK, US, France and operate globally via the domain educations.com. EMG has over 110 employees working towards our vision of helping everyone in the world find the right course and education. We are a privately owned company by our five founders and Antonia Ax:son Johnson from the Axel Johnson Group.

Student Recruitment System (SRS) is the newest product in the EMG portfolio, hence the smallest business division. SRS operate and develop a recruitment system that targets all educational institutions. With only a one-year history in the market, both development of the system and sales has grown rapidly. Structure, standardized processes and operational stability has been outside initial focus. In a period of increasing demand from the customers, need to maintain high sales together with high customer satisfaction, AND build for the future, more individuals with a natural skill of balancing operational and strategic entrepreneurship. With an amazing future within grasp, working with SRS is extremely interesting, balancing short term and long term needs, demands, decisions, and challenges. Are you good at balancing? Welcome to SRS!

Project employment/Internship – Business manager internship
You will be an important member of the SRS team from a start. You will be based at the EMG headquarters and from day one you will have a full insight in the operations of SRS. Working right beside the manager of SRS your internship experiences will consist of:

- Learn how sales are done (pipeline management, relationship sales, after sales structure)
- Attend client meetings, both with existing clients and potential clients.
- Support in the development of strategic plans for the business division
- Take responsibility over development of presentation material and documents
- Attend daily meetings and structures
- Support development of homepage
- Learn how to work in an agile development environment
- Understand how to create best in class customer relations
- Understand the importance of being the facilitator between development and customer insights
- Creation of analyses that support the business division
- Analysis of how sales, and internal structures can be improved
- Learn how to take reality to an IT-setting
- Coaching and constant feedback

Who will be successful? Skills and qualifications:

- You are educated to a master degree level or enrolled in a master program today
- You speak English and Swedish fluently
- You are skilled in MS Excel and PowerPoint.
- You are structured in your work
- You have excellent communication skills and excel when interacting with people

To be successful in this role at SRS you must be a high performer with an “If I do not know this today, I will work hard to know this tomorrow” mindset. We are looking for a person that is ambitious and think fun at work is crucial. A positive attitude towards your co-workers is a must. You like and enjoy the challenge of working in a changing environment. You are able to work well under pressure without letting go of the quality of your work. You are not afraid of hard work and to get your hands dirty. You know how to meet deadlines and manage your time effectively. Finally, is a person that is curious of how it is to work as an entrepreneur and build stuff from the start!

Is that you? I hope so! Welcome.

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